

# Ethio Rail Logistics PLC (ERL) Company Profile

## 1. Company Overview

Ethio Rail Logistics PLC (ERL) Solutions is a dynamic Non Vessel Operating Multimodal Transport Operator (NVOCCMTO) providing end-to-end global logistics solutions, specializing in ocean freight and integrated multimodal transportation services. We leverage our expertise and network to connect businesses with the world, offering a single point of contact for their entire supply chain needs.

### **Mission:**

- To provide seamless, efficient, and cost-effective global logistics solutions, acting as a single point of contact for all cargo shipping needs, from origin to destination.

### **Vision:**

- To become a leading NVOCC and logistics provider, specializing in multimodal transportation and integrated services, and to build a reputation for reliability and customer-centric solutions.

### **Legal Status:**

- Legally Registered as an Non vessel Operating Common Carrier Multimodal Transport Operator NVOCCMTO with the Ethiopian Maritime Affairs Authority and Ministry of Trade and Regional Integration.

## 2. Services Offered

- **MTO (Multimodal Transport Operator) Services:**
  - **Intermodal & Multimodal Operations:** Coordinate seamless transport via multiple modes, including sea, road, and rail.
  - **Trucking & Railing:** Provide land-based transportation for cargo, connecting ports with inland destinations for door-to-door service.

- **NVOCC (Non-Vessel Operating Common Carrier) Services:**
  - Chartering space on vessels to offer competitive rates, and managing
    - **FCL (Full Container Load) & LCL (Less-than-Container Load):** Offer space on ocean carriers for both large and small shipments.
    - **Consolidation & Deconsolidation:** Combine small LCL shipments into FCLs, and deconsolidate FCLs at destination for final delivery
    - **Bill of Lading Issuance:** Issue House Bills of Lading to shippers, taking responsibility for the cargo.
- **Freight Forwarding:**
  - Acting as a shipping agent and expert intermediary to handle the complexities of international trade
  - Arranging shipments and managing the entire logistics process from origin to final destination, across multiple modes of transport.
- **Customs Clearing:**
  - Handling all documentation and procedures for import and export customs clearance.
  - Facilitate smooth customs clearance for import and export processes.
- **Voyage Charter:**
  - Arranging for the chartering of entire voyages for bulk or specialized cargo movements

### 3. Infrastructure & Operation /Inland Dry Port Logistics

- **Logistics Hubs:** Establishing or partnering with facilities for ICDs, CFS, and warehousing.
- **Container Freight Stations (CFS):** Facilities for consolidating and deconsolidating LCL cargo.
- **Inland Container Depots (ICD):** Inland locations for customs clearance and handling of containerized cargo.
- **Warehousing:**
  - **Bonded Warehousing:** Storage for goods that have not yet cleared customs, often for deferring duties and taxes.

- **Non-Bonded Warehousing:** General storage facilities for various types of goods.
- **Empty Container Depot:** Management and storage of empty shipping containers.
- **Technology:** Implementing transportation management systems (TMS) for enhanced visibility, automated processes, and data sharing.
- **Partnerships:** Building strong relationships with vessel operators, trucking companies, and rail providers.

#### 4. Key Features & Advantages

- **Integrated Services:**  
Providing a comprehensive, one-stop-shop for all logistics needs
- **Cost Efficiency:**  
Leveraging bulk purchasing power to negotiate better rates on ocean freight and services
- **Expertise:**  
Offering deep knowledge of international shipping, customs regulations, and multimodal transport
- **Single Point of Contact:**
- Streamlining communication and simplifying the logistics process for clients.
- **Global Network:**  
Leveraging a robust network of partners and agents to provide worldwide service
- **Cargo Management Expertise:**  
Specialized management for different cargo types, including hazardous materials.
- **Real-time Tracking & Updates:**  
Offer online tracking to provide transparency and real-time shipment status updates.

## **5. Target Market**

- Small and medium-sized businesses requiring cost-effective and flexible shipping solutions.
- Companies looking for a reliable logistics partner to handle their entire supply chain.

## **6. Management Team**

- Experienced professionals with expertise in shipping, logistics, operations, and international trade.

## **7. Legal & Regulatory Compliance**

- Licensing:
  - We adhere to all relevant regulatory requirements, such as the Ethiopian Maritime Affairs Authority Multimodal Transport Operator and Ethiopian Trade Ministry Trade License in Ethiopia for Non-vessel Operating Carrier Multimodal Transport Operator (MVOCCC).
  - We ensure that cargo documentation, such as Material Declarations (MDs) and Supplier Declarations of Conformity (SDoCs) for hazardous materials, is accurate and complete for items on ships.
  - We verify the compliance of products and logistics for clients, ensuring alignment with regulations like SOLAS and MARPOL
  - We work with ship operators who are responsible for the ship's compliance and obtain necessary information to ensure their cargo is handled correctly.

## **8. Insurance:**

- Our commitment to financial responsibility is backed by comprehensive insurance policies and a surety bond with Ethiopian Customs Authority, covering potential liabilities up to the policy limits for cargo damage or loss." with the following Insurance Policies to cover potential Liabilities

- *Marine Cargo Insurance*: comprehensive marine cargo insurance that covers goods in transit against various risks, with detailed examples of covered scenarios.
- *General Liability Insurance*: Broad liability coverage for general business operations
- *Workers' Compensation*: Coverage for employees injured on the job.
- In the event of a customs-related fine, we would cover the cost through our surety bond, rather than passing it to the client, demonstrating our financial reliability